

**SELECTED FINANCIAL DATA**  
as of September 30, 2017

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	258,698	241,766	3,450	219,461	38,273	1,024	0.53%	3.57%
Community Commerce Bank	Claremont	203,841	142,650	2,721	115,033	52,912	2,117	1.39%	5.34%
Rancho Santa Fe Thrift & Loan Association	San Marcos	82,452	70,668	839	54,058	27,407	687	1.11%	3.34%